

Meeting agenda

March 9, 2023

9-11 a.m.

<https://us06web.zoom.us/j/81811673143?pwd=OXJLNnRONVhOd0MyUm41ZmYyMTZ4QT09>

Meeting ID: 818 1167 3143

Passcode: 031109

1. 9 a.m. **Chair's call to order** (Larry Allbaugh)
 2. **Approval of minutes** (Larry Allbaugh) – **ACTION** Page 1
 3. **Governance** (Larry Allbaugh) Page 3
 - a. Introductions
 - b. Appointment of new Directors – **ACTION**
 - c. Board of Directors meeting calendar
 - d. Financial update (Brian Conner)
 - i. January 2023 draft financials
 - e. Investor updates
 4. 9:30 a.m. **Chair's retreat** (Larry Allbaugh) Page 11
Join us in Lake Tahoe the evening of Wednesday, June 7 through lunch on Friday, June 9 for the FY22/23 Greater Sacramento Economic Council Chair's Retreat. Your vision and expertise are critical to setting GSEC's priorities for the coming year and beyond. We look forward to a productive event.
 5. 9:40 a.m. **Allegiant Giving Patriot U Skillbridge** (Marcus Haney) Page 12
A United States Marine Corps veteran, Marcus found Allegiant Giving to empower today's heroes to become tomorrow's leaders. Allegiant Giving is a community-based veterans service organization that connects veterans to employment, resources, and opportunities.
 6. 10:10 a.m. **Business Development & Marketing: overview of current pipeline and trends** (Troels Adrian)
 7. 10:30 a.m. **National trends** (Jessica Morin) Page 13
Jessica Morin leads office research within CBRE's Americas Research team. Jessica covers market and occupier trends across the country and provides data-driven insights and thought leadership content. Jessica will be providing national and economic trends for 2023.
 8. 10:55 a.m. **Board of Directors discussion**
Directors have an opportunity to share best practices or highlight special projects in the region. How can we support you?
- Adjournment**