

Meeting Agenda

Thursday, December 13, 2018

9 – 11 a.m.

Downey Brand

621 Capitol Mall, 18th Floor

Sacramento, CA

1. **Chairman’s Call to Order** (Mr. Kyriakos Tsakopoulos)
2. **Approval of Minutes** (Mr. Kyriakos Tsakopoulos) - **ACTION**Tab 1
3. **Governance** (Mr. Kyriakos Tsakopoulos).....Tab 2
 - a. Introductions
 - i. Dominick Casey – City of Roseville
 - ii. Hon. Paul Joiner – City of Lincoln
 - iii. Ciaran McMullan – Suncrest Bank
 - iv. Chrystanthy Tsakopoulos – AKT Investments Inc.
 - v. Gary Wortel – The Sacramento Bee
 - b. Appointment of New Directors / Set Authorized Number of Directors – **ACTION**
 - c. Authorization to Executive Committee to Negotiate and Execute CEO Contract – **ACTION**
4. **Finances** (Ms. Laurie Harting)Tab 3
 - a. Financial Update
5. **Private Sector Update** (Mr. Mike Ziegler)Tab 4
 - a. Current Investment Renewals (Mr. Garry Maisel)
6. **Greater Sacramento Economic Council 2.0: Reorganization** (Ms. Danielle Casey)....Tab 5
Executive Vice President Danielle Casey will discuss the reorganization of the GSEC staff team into a leading national best practices model. She will also provide an overview of progress on the FY1819 Action Plan along with exciting new initiatives, efficiencies and tools being rolled out to enhance business development pipelines and results.
7. **Measure U Passage: What does it mean to you?** (Mr. Barry Broome)Tab 6
How will the passage of Measure U impact key Greater Sacramento core initiatives such as the university-led economic model? How is Greater Sacramento working in partnership with the City of Sacramento to ensure funds are utilized in an impactful way for the regional economy? If Placer County and Sacramento County pass similar measures in 2020, can that dramatically impact the regional economy? Hear President & CEO Barry Broome’s thoughts and provide input on future steps through question and answer discussion.
8. **Interactive Discussion: Board of Directors Retreat** (Mr. Bryan Gillette)
Mr. Bryan Gillette will lead an interactive discussion with the Board to gather feedback on desired content at the June 2019 Retreat. Participants will be able to provide anonymous answers in real time to open-ended as well as multiple choice questions.
9. **Governance Meeting Format Feedback** (Mr. Kyriakos Tsakopoulos)
Board Chairman Tsakopoulos will lead a discussion and feedback session with the Board to identify what an ideal Board Meeting agenda looks like, and how Greater Sacramento can deliver an exciting and valuable program. Come prepared to share your thoughts on what a meaningful agenda looks like to you!
10. **Adjournment Feedback** (Mr. Kyriakos Tsakopoulos)