

Board of Directors

Meeting Agenda

Thursday, December 14, 2017

9:00-11:00 a.m.

Regular Meeting

Downey Brand – Sierra / Nevada Room

621 Capitol Mall, 18th Floor, Sacramento, CA 95814

1. **Chairman's Call to Order** (Mr. Dave Lucchetti)
2. **Approval of Minutes** (Mr. Dave Lucchetti) – **ACTION** Tab 1
3. **Governance** (Mr. Dave Lucchetti) Tab 2
 - a. Introductions
 - i. George Grinzewitsch Jr. – Von Housen Automotive Group
 - ii. Scott Hanson – Hanson McClain Advisors
 - iii. Steve Kroeger – City of Yuba City
 - iv. Stan Nader – City of Lincoln
 - v. Rick Nelson – Direct Technology
 - b. Appointment of New Directors / Officers / Set Authorized Number of Directors – **ACTION**
 - i. Treasurer
(Laurie Harting)
 - c. Greater Sacramento Committee Nominations – **ACTION**
 - i. Finance Committee
(Chair: Laurie Harting)
 - d. Meeting Calendar
 - e. Upcoming Events
 - f. Board Retreat – **ACTION**
 - i. May 10th – May 11th or May 31st – June 1st
4. **Investor Development** Tab 3
 - a. Public Sector Update (Mr. Roger Niello)
 - b. Private Sector Update (Mr. Michael Ziegler)
5. **Finances** (Mr. Kyriakos Tsakopoulos)..... Tab 4
 - a. Financial Update – **ACTION**
6. **Amazon HQ2 Proposal** (Mr. Mather Kearney / Mr. Keith Parker) Tab 5
 - a. Criteria and Process
 - b. Application
 - c. Press Coverage
 - d. Marketing Campaign
7. **3 Year Outlook Progress** Tab 6
 - a. Competitiveness Council Update (Dr. John Jackson)
 - i. Cal Competes Program (Ms. Marie Davis)
 - ii. Strategy Plan for California (Mr. Barry Broome)
 - iii. City of Sacramento Policy / Centene (Mayor Darrell Steinberg)
 - b. Prosperity Plan – Reboot of Next Economy
 - i. SACOG (Mr. James Corless)

Board of Directors

Meeting Agenda

- a. Introduction
- b. Brookings
- c. Bob Weissbourd
- c. Dale and Katy Carlsen Center for Innovation and Entrepreneurship (Mr. Dale Carlsen / President Robert Nelsen)

8. Other Items of Information

- a. MLS
- b. 1,100 Bay Area Presentations Report
- c. Agritechnica Report
- d. Northern California Advanced Manufacturing I-5 Corridor
- e. Champions Report

Adjournment